



802 9<sup>th</sup> St. North • Golden • BC • Canada • V0A 1H2  
 250.344.5060 • FAX 250.344.2353  
 info@mountainsportsdistribution.com

## DEALER APPLICATION

**In order to establish an account with Mountains Sports Distribution we must have all the following information.  
 Please ensure all questions are answered and fax to 250-344-2353.**

**GENERAL DATA:**

Company Legal Name: \_\_\_\_\_

DBA: \_\_\_\_\_ Phone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ Province : \_\_\_\_\_ Postal Code: \_\_\_\_\_

**MSD REP:** \_\_\_\_\_

**Shipping Address** if different from above \_\_\_\_\_

City: \_\_\_\_\_ Province : \_\_\_\_\_ Postal Code: \_\_\_\_\_

Type of Business: \_\_\_\_\_

Years in Business: \_\_\_\_ Years at Present Location: \_\_\_\_\_ Total Number of Employees: \_\_\_\_\_

The Business is: Corporation  Partnership  Sole Proprietorship  LLC

GST# / Tax ID# \_\_\_\_\_ PST Number: \_\_\_\_\_

Web Site: \_\_\_\_\_

**Primary Contact:** \_\_\_\_\_ **Position:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Accounts Payable** : \_\_\_\_\_ **Email:** \_\_\_\_\_

Expected Annual Purchase Amount: \$ \_\_\_\_\_

**All dealers must provide Credit Card Information:**

Card # \_\_\_\_\_ VISA MC Exp. Date: \_\_\_\_\_ Security Code # \_\_\_\_\_

Name on Card \_\_\_\_\_ Signature of Card Holder \_\_\_\_\_

**I hereby authorize Mountain Sports Distribution to charge the card number listed above to pay for invoices issued by Mountain Sports Distribution.**

X

\_\_\_\_\_

**( Cardholder Signature)**

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**PRINCIPALS OF THE COMPANY OR OFFICERS OF THE CORPORATION:**

Name: \_\_\_\_\_ Title: \_\_\_\_\_ Residential Phone: (\_\_\_\_) \_\_\_\_\_

Residential Address: \_\_\_\_\_ Social Insurance Number: \_\_\_\_\_

Ownership % \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_ Residential Phone: (\_\_\_\_) \_\_\_\_\_

Residential Address: \_\_\_\_\_ Social Security Number: \_\_\_\_\_

Ownership % \_\_\_\_\_

Do you operate from owned or leased premises? \_\_\_\_\_

Date of expiry of lease \_\_\_\_\_

Rent per month \_\_\_\_\_

No. of Employees \_\_\_\_\_

Estimated monthly credit line required \_\_\_\_\_

**(Requests over \$20000 must attach current financials)**

Have any of the company's principals previously filed for bankruptcy? \_\_\_\_\_

**BANK REFERENCES:**

Bank: \_\_\_\_\_ Acct. No. \_\_\_\_\_ Telephone: (\_\_\_\_) \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ Province/State: \_\_\_\_\_

Postal Code/Zip: \_\_\_\_\_

Bank: \_\_\_\_\_ Acct. No. \_\_\_\_\_ Telephone: (\_\_\_\_) \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ Province/State: \_\_\_\_\_



**TRADE REFERENCES (Industry Suppliers):** Please do not list Motovan or Importations Thibault as they do not provide references

Name: _____	Acct. No. _____	Phone: (____) _____
Address: _____ City: _____ Province: _____		
Postal/Zip Code: _____	Email Address _____	
Name: _____	Acct. No. _____	Phone: (____) _____
Address: _____ City: _____ Province: _____		
Postal/Zip Code: _____	Email Address _____	
Name: _____	Acct. No. _____	Phone: (____) _____
Address: _____ City: _____ Province: _____		
Postal/Zip Code: _____	Email Address _____	

Because of the additional expense to us in handling delinquent accounts, a service charge of 3% per month (36% annual) will be charged on past due accounts.

Applicant's signature attests financial responsibility, ability and willingness to pay our invoices in accordance with the terms of sale. The above information is for the purpose of obtaining credit and is warranted to be true. I/We hereby authorize the firm to whom this application is made to investigate the references listed pertaining to my/our credit and financial responsibly. The undersigned consents to Mountain Sports Distribution obtaining information on \_\_\_\_\_ (Company Name) for the purpose of evaluating the credit worthiness of \_\_\_\_\_ (Company Name) in connection with this Application.

Signed: _____	title: _____	Date: _____
Signed: _____	title: _____	Date: _____
Signed: _____	title: _____	Date: _____



**PERSONAL GUARANTEE** (Must be signed by all accounts):

In the event this account is delinquent and satisfactory arrangements have not been made for payment, all legal, attorney fees, and collection costs will be assumed by debtor. By applying for credit, being accepted, and signing this application, I agree to the above term and conditions. I also assume personal responsibility for payment of said corporation's account. It is understood that credit would not be extended to said corporation without this assumption of liability. This guarantee and every part hereof shall extend to and be obligatory to my heirs, executors, administrators, and assigns and shall inure to the benefit of Canadian Powder Skiing Inc.

Name of Guarantor \_\_\_\_\_

Signature of Guarantor \_\_\_\_\_ Date \_\_\_\_\_

Name of Witness \_\_\_\_\_

Signature of Witness \_\_\_\_\_ Date \_\_\_\_\_



**Terms and Conditions**

Mountain Sports Distribution is the distributor of Highmark by Snowpulse products within North America and the Canadian distributor of 509. MSD also distributes, TOBE, Mountain Lab, Alpyne Apparel, Slednecks, Fox, Hord, Skinz Protective Gear , DSG, Frankensled, CFR, Slydog, Mammut Avalanche Safety Gear, and Mountain Sledder Magazine. The following terms and conditions must be agreed upon in order to be a dealer of any of these brands. These conditions have been developed to ensure that all dealers make a profit from selling these products. **Failure to comply with the terms and conditions detailed below may result in loss of dealership privileges.**

1. Dealers are responsible for all freight charges unless otherwise stated or negotiated.
2. Dealers must follow the MAP set by Mountain Sports Distributions.
3. If the retailer intends to ship a Highmark or Mammut full canister to a customer, they must go through proper training and ship the package as a dangerous good. The package must contain all of the proper labeling and the shipping agency must be informed that they are shipping a dangerous good. This is to protect you as a retailer, should an incident occur. If you wish to ship please contact us for specific instructions.
4. Dealers must inform the distributor if they wish to sell online or in a different shop from the one listed above.
5. Prior to approval for credit terms, standard policy is 100% prepayment prior to any shipments of orders.
6. Payments may be made by Visa, Mastercard, Wire Payment, Direct Payment or cheques made out to Mountain Sports Distribution. Dealers on credit terms may not pay by credit card.
7. Interest of 3% per month (36% per annum) will be charged on all past due accounts.
8. All prices are subject to change without notice.
9. Unless otherwise requested by the customer MSD shipments will ship without insurance. Shipments that have left MSD's warehouse are no longer the responsibility of MSD. If you would like your shipments to go out with insurance please indicate that when placing your order.

I \_\_\_\_\_ (print name) agree to the above terms and conditions.

Signature \_\_\_\_\_

Position \_\_\_\_\_

Date \_\_\_\_\_

Please Fax a copy of your signed agreement to 250-344-2353  
 TO ORDER CALL MOUNTAIN SPORTS DISTRIBUTION AT 1-888-987-SLED (7533) or  
 EMAIL [ORDERS@MOUNTAINSPORTSDISTRIBUTION.COM](mailto:ORDERS@MOUNTAINSPORTSDISTRIBUTION.COM)

I agree to receive emails from Mountain Sports Distribution regarding sales, specials, order forms, catalogues and operating hours.

