

SUMMER 2023

msd BOOKING OFFER



SUMMER 2023 PROGRAM HIGHLIGHTS

- BIG DISCOUNTS ON OUR MOST POPULAR BRANDS
- \$15 flat rate in-season shipping for all qualified booking dealers
- Free Shipping* on orders over \$7,500
- Awesome Payment Terms!

EARLY BOOKING DEADLINE: AUGUST 30, 2022

BOOKING DEADLINE: SEPTEMBER 30, 2022

TO PRE-BOOK YOUR ORDER:

Fill out the Excel Pre-Season Order Form spreadsheet that has been emailed to you.

Send your complete booking order to orders@mountainsportsdistribution.com

Each brand has a separate tab. The first Master Sheet calculates order volumes from all tabs, allowing you to track total amounts and discounts as you go.

If you have not received the excel spreadsheet please contact us and we can e-mail it to you again.

SHIPPING INFO

Submit a Summer Booking of at least \$7,500 and receive **\$15 flat rate shipping on most MSD products** per order on all in-season orders.**

Free shipping* for all booking orders over \$7,500.**

SUMMER PAYMENT TERMS

- Product shipped prior to December 1st: 50% January 1 / 50% February 1, 2023
- Product shipped after December 1st: 50% March 15 / 50% April 15, 2023

GENERAL PRE-SEASON TERMS

- Discounts and terms will be forfeited for pre-season orders with revisions or cancellations exceeding 10% of the total order.
- Dealer must be up-to-date on accounts in order to qualify for any booking offer or in-season discounts.
- In order to submit a pre-season booking, MSD must have a current Dealer Application and Credit Card on file.
- Delivery will be ASAP for available items, unless a spring delivery is specifically requested.

LATE PAYMENTS

- Invoices past due date will incur a 2% Late Fee. An additional 2% will be applied for every month the bill goes unpaid.
- Invoices past due date forfeit all discounts and free shipping. Applicable shipping charges will be added to your invoice.
- Errant accounts will be placed back on credit card terms. We reserve the right not to ship any orders for accounts with outstanding balances.

PAYMENT OPTIONS

- MSD accepts cheque, on-line payment or credit card (Visa or MasterCard). Credit card payments are not available for dealers on terms.
- We encourage dealers to pay directly, using on-line banking (search for Mountain Sports Distribution as a payee with all major banks). You will need to know your Customer Number to make a payment. If you don't know your customer number contact us. A member of our team would be happy to provide it to you.

* Free shipping does not apply to oversized items. Some exceptions to remote locations apply.

** \$15 flat rate shipping does not include oversized items or remote shipping addresses.

*** Free shipping does not apply to oversized items or POP. Some exceptions to remote locations apply.



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$12,000	10%	8%
\$6,000	8%	7%
\$4,000	6%	5%
\$2,000	4%	3%
\$1,000	2%	2%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$6,000	10%	8%
\$4,000	8%	6%
\$2,000	6%	4%
\$1,000	4%	2%
\$500	2%	0%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$6,000	6%	4%
\$4,000	5%	3%
\$2,000	4%	2%
\$1,000	3%	1%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$12,000	10%	8%
\$9,000	8%	6%
\$7,000	6%	4%
\$4,000	4%	2%
\$2,000	2%	1%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$8,000	15%	13%
\$6,000	12%	10%
\$4,000	9%	7%
\$2,000	6%	4%
\$1,000	3%	1%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$15,000	8%	6%
\$10,000	6%	4%
\$7,000	5%	3%
\$5,000	4%	2%
\$3,000	3%	1%



Booking Amount	DISCOUNT		
	Early Booking (August 30)	Regular	Inseason
\$18,000	12%	10%	4%
\$12,000	10%	8%	3%
\$8,000	8%	6%	2%
\$5,000	6%	4%	0%
\$3,000	4%	2%	0%



Booking Amount	DISCOUNT		
	Early Booking (August 30)	Regular	Inseason
\$40,000	12%	10%	8%
\$20,000	10%	8%	6%
\$10,000	8%	6%	4%
\$5,000	6%	4%	0%
\$2,500	4%	2%	0%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$16,000	8%	6%
\$12,000	6%	4%
\$8,000	5%	3%
\$4,000	4%	2%
\$2,000	3%	1%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$10,000	10%	8%
\$8,000	8%	6%
\$6,000	6%	4%
\$4,000	4%	2%
\$2,000	2%	1%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$8,000	15%	13%
\$6,000	12%	10%
\$4,000	9%	7%
\$2,000	6%	4%
\$1,000	3%	1%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$20,000	10%	8%
\$12,000	8%	6%
\$8,000	7%	5%
\$5,000	5%	3%
\$3,000	3%	1%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$6,000	8%	6%
\$4,000	6%	4%
\$2,000	4%	2%
\$1,000	2%	1%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$2,000	8%	7%
\$1,000	5%	4%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$5,000	5%	3%



Booking Amount	DISCOUNT	
	Early Booking (August 30)	Regular
\$1,000	5%	3%

Summer product only

msd

Mountain Sports Distribution

802 9 ST N, GOLDEN, BC V0A 1H2

PLACE YOUR ORDER:

ONLINE: MOUNTAINSPORTSDISTRIBUTION.COM

BY E-MAIL: ORDERS@MOUNTAINSPORTSDISTRIBUTION.COM

BY PHONE: 1.888.987.7533 (SLED)

SEND YOUR BOOKING ORDER FORM BY EMAIL:
ORDERS@MOUNTAINSPORTSDISTRIBUTION.COM

